# A Weekly Leader Board

### **General Agencies**

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#### Combined Health/Life

FOR THE WEEK ENDING

August 2, 2015

Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$67,030	23
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$33,267	23
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$24,936	15
Borosak, William J. Jr.	Secure Financial Group, LLC	\$21,983	5
Graham, Mark B.	AmeriLife	\$21,837	16
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$20,232	1
Schwartz, Scott J.	Insurance Protection Services	\$19,692	1
Ahlbum, Tim	Health Coverage Solutions	\$19,008	5
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$15,465	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,963	10
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,988	7
Maisonet, Joseph	Maisonet Insurance Agency	\$13,884	5
Wroblewski, Robert M.	SOS Insurance Group	\$13,433	7
Victorson Associates, Inc.		\$11,292	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$10,787	5
Abbatiello, Vincent	Mainstay Retirement Solutions	\$10,668	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$10,512	6
Clark, John W.	Senior Solutions Insurance Agency	\$10,484	9
Barta, Devin M.		\$10,284	2
Silver Producers (\$5,000 - \$10,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,127	6
Senior Services of North America, Inc.		\$9,028	2
Benefit Plans of America, Inc.		\$8,873	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$8,014	4
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$7,812	1
Edwards, Jackson IV		\$6,888	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$6,839	1
Centerstone Insurance & Financial Svcs.		\$6,672	2
White, Raymond K.	White Insurance Agency	\$6,648	1
Schuler, James F.	Consumer Group Services, Inc.	\$6,151	3
Carran, John S.	Carran Insurance Agency	\$5,951	2
Valery, Albert L.	Valery Insurance Agency	\$5,692	1
Ottovegio, Xiomara		\$5,520	1
Gluck, Chana F.	Gluck Insurance Agency	\$5,328	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,302	2
	Senior Health Solutions	\$5,208	1

## Weekly Leader Board

#### General Agencies Combined Health/Life Bronze Producers (\$2,500 - \$5,000)

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#### FOR THE WEEK ENDING

#### August 2, 2015

	\$4,512	2
	\$4,344	1
Moss Insurance Agency	\$3,911	1
	\$3,764	1
Nordstrom Insurance Agency	\$3,672	1
Livingston Insurance Agency	\$3,602	1
LePage Insurance Agency	\$3,588	2
	\$3,396	1
Weisbrot Insurance Agency	\$3,396	1
Ahmed Insurance Agency	\$3,360	2
	\$3,324	2
MSIS, Inc.	\$3,323	1
Olguin Insurance Agency	\$3,108	2
	\$3,059	5
Kelley Insurance Agency	\$3,011	1
Secure Benefits Alliance	\$3,000	2
	\$2,976	2
	\$2,976	1
Cohen Insurance Agency	\$2,928	1
Reese Insurance Agency	\$2,928	1
	\$2,927	1
Trump Insurance Agency	\$2,868	1
	\$2,856	1
Green Insurance Agency	\$2,844	1
	\$2,844	1
Sandstrom Insurance Agency	\$2,844	1
Tong Insurance Agency	\$2,844	1
Cleveland Insurance Agency	\$2,832	1
Atwood & Associates Insurance Agency	\$2,784	1
Phil & Kathy Ortez Insurance Agency, Inc.	\$2,736	1
	\$2,676	1
	\$2,676	1
	\$2,616	1
Brydon Insurance Agency	\$2,592	1
Christian Insurance Agency	\$2,508	1
	Nordstrom Insurance Agency Livingston Insurance Agency LePage Insurance AgencyWeisbrot Insurance Agency Ahmed Insurance AgencyMSIS, Inc. Olguin Insurance Agency Secure Benefits AllianceCohen Insurance Agency Reese Insurance AgencyTrump Insurance Agency Reency Sandstrom Insurance Agency Lowed & Associates Insurance Agency Atwood & Associates Insurance Agency Atwood & Associates Insurance Agency Atwood & Associates Insurance Agency Atwood & Associates Insurance Agency, Inc.Brydon Insurance Agency	\$4,344Moss Insurance Agency\$3,911\$3,764Nordstrom Insurance Agency\$3,672Livingston Insurance Agency\$3,602LePage Insurance Agency\$3,396Weisbrot Insurance Agency\$3,396Weisbrot Insurance Agency\$3,396Ahmed Insurance Agency\$3,330Ahmed Insurance Agency\$3,324MSIS, Inc.\$3,323Olguin Insurance Agency\$3,011Secure Benefits Alliance\$2,976Cohen Insurance Agency\$2,976Cohen Insurance Agency\$2,928Reese Insurance Agency\$2,927Trump Insurance Agency\$2,844Sandstrom Insurance Agency\$2,844Sandstrom Insurance Agency\$2,844Cleveland Insurance Agency\$2,844Cleveland Insurance Agency\$2,832Atwood & Associates Insurance Agency\$2,736Phil & Kathy Ortez Insurance Agency, Inc.\$2,736Frydon Insurance Agency\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,616\$700 Insurance Agency\$2,616\$700 Insurance Agency\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,676\$2,616\$2,616



#### Writing Agents Combined Health/Life

FOR THE WEEK ENDING

August 2, 2015

	August 2, 2010		
Diamond Producers (\$20,000 & Ab			
Sheldon, Paul T.	\$20,232		
Platinum Producers (\$15,000 - \$20	0,000)		
Schwartz, Scott J.	\$19,692		
Gold Producers (\$10,000 - \$15,00	0)		
Sweeney, Alexander	\$12,078		
Silver Producers (\$5,000 - \$10,000	))		
Kingsley, Beverly J.	\$9,168	Sachs, Kerry	\$6,648
Chester, Susan L.	\$8,288	White, Raymond K.	\$6,648
Catron, Edward A.	\$8,148	Hawker, Robert S.	\$6,309
Cortes, Julio C.	\$8,004	Holzman, Robert	\$6,035
Lauer, Deborah	\$8,004	Valery, Albert L.	\$5,692
Sakharoff, Richard D.	\$7,812	Ottovegio, Xiomara	\$5,520
Cohen, Jerome	\$7,528	Gluck, Chana F.	\$5,328
Abbatiello, Vincent	\$7,040	Gilbert, Brian	\$5,292
Edwards, Jackson IV	\$6,888		\$5,292
		Lackey, Robert C. Maisto, Stephen	
Saylor, Dexter R.	\$6,840 \$6,830	maisto, stepheli	\$5,208
Celorio, Silvia M.	\$6,839		
Bronze Producers (\$2,500 - \$5,000			
Hatton, Catherine E.	\$4,572	Trembicki, Kenneth	\$2,976
McElroy, Douglas H.	\$4,344	Cohen, Marvin S.	\$2,928
Depalo, Ardala E.	\$4,343	Reese, Paul C.	\$2,928
Barta, Devin M.	\$4,200	Lange, Paul E.	\$2,927
Zupnick, Eliezer S.	\$4,152	Trump, Joe	\$2,868
Rudd, Henry	\$3,948	Derr, Tyler L.	\$2,856
Moss, Stuart E.	\$3,911	Carran, John S.	\$2,844
Cartwright, Susan M.	\$3,768	Green, Laurie A.	\$2,844
Perlow, Linda E.	\$3,764	Konz, Douglas J.	\$2,844
Russo, Alan	\$3,764	Mankamyer, Mary	\$2,844
MacHt, Richard	\$3,672	Pekala, David C.	\$2,844
Nordstrom, Timothy W.	\$3,672	Sandstrom, Jane P.	\$2,844
Livingston, Rita	\$3,602	Tong, James G.	\$2,844
Gratzon, Peter	\$3,564	Lemar, Michael	\$2,843
Bayer, Alan	\$3,491	Cleveland, Keith E.	\$2,832
Martorella, Elizabeth	\$3,396	Atwood, Susan E.	\$2,784
Rose, Vicki A.	\$3,396	Davis, Christopher K. Sr.	\$2,759
Vickers, Jordan	\$3,396	Ortez, Philip B. Jr.	\$2,739
Weiner, Donna L.	\$3,396	Reynolds, Alan	\$2,730
Fager, Charles W. III	\$3,387	Copeland, Chester Jr.	\$2,676
Schwartz, Matthew	\$3,359	Godar, Richard L.	\$2,676
Roberts, Horace A. III	\$3,323	Jaffe, Joseph A.	\$2,676
Albano, Jerry R.	\$3,276	Jennings, Mark	\$2,676
Dibisceglie, Darrin J.	\$3,276	Kaufman, Joseph F.	\$2,676
Gordon, Aaron	\$3,276	Reyes, Gustavo M.	\$2,676
Packer, Wendie	\$3,276	Tornes, Luis	\$2,676
Spagnuolo, Francesco	\$3,276	Claffie, Kenneth C.	\$2,616
Kahn, Peter S.	\$3,108	Friedman, Michael D.	\$2,616
Keating, Gizella W.	\$3,107	Lemar, Fred W. Jr.	\$2,615
Miller, Ellis L.	\$3,084	Brydon, Russell J.	\$2,592
Ranney, Eugene	\$3,012	McCall, Janille C.	\$2,592
Kelley, William K.	\$3,011	Detz, Barbara	\$2,580
	+0,011		
Derosa, Peter	\$2,976	Graham, Christopher N., CLU	\$2,543